



ANNUAL REPORT  
2022



CREDIT UNION OF  
**TEXAS**

Federally insured by NCUA.  
Membership required.



# 2022 HIGHLIGHTS

- Continued expansion into rural areas of East Texas
- Started CUTX Charitable Foundation to invest in communities we serve
- Opened second SMART Branch location at Little Elm High School, staffed by students
- Began partnership with Zogo, a gamified financial literacy app
- Introduced CUTX+ making it easy for members to access and redeem preapproved offers and refinancing opportunities
- Launched GoFair Auto Solutions to purchase and sell used vehicles
- Integrated Card Controls into online banking to provide easy access to tools for credit & debit cards
- Created program for a payday loan alternative requiring no credit check

## PRODUCTS & SERVICES



Checking Accounts with ID Protection ■ Savings Accounts ■ Zelle (P2P) ■ Bill Pay  
New & Used Auto Loans ■ Teacher Loans ■ FairLease Auto Leasing ■ Flex Auto Loans  
Online Appointments ■ Special Auto Coverage ■ Insurance Products ■ Lines of Credit  
Chip-Enabled Credit Cards & Debit Cards ■ CUTX Plus ■ Digital Wallet  
Online & Mobile Banking ■ eStatements ■ Business Accounts ■ Youth Accounts  
80,000+ Surcharge-Free ATMs ■ Mobile Check Deposit ■ Investment Services  
Pay for Grades ■ Home Loans ■ Home Equity Loans ■ Credit Score Simulator  
Personal Loans ■ Money Market Accounts ■ IRAs and CDs ■ Save the Change  
My Money Hub ■ On the Spot Loans ■ Dark Web Fraud Monitoring ■ Card Controls

## COMMUNITY SUPPORT

Member Scholarships ■ Children's Advocacy Center of Collin County  
Dallas Retired Teachers Association ■ DFW Humane Society ■ Streetside Showers  
Junior Achievement ■ NAACP Collin County Chapter ■ PTA/PTO Councils  
Allen Community Outreach ■ Upshur County Livestock Show ■ Big Brothers Big Sisters  
Dallas Children's Advocacy Center ■ EXPOW ■ Patrol Stories ■ Trusted World  
American Legion Boys & Girls State ■ City of Allen ■ AGAPE ■ Bryan's House  
North Texas Food Bank ■ Link Cultures of Frisco ■ Stand for the Silent ■ 5 Loaves  
Organizations Benefiting First Responders ■ Booster Clubs ■ Fort Worth Stock Show  
Allen ISD and McKinney ISD Stadiums ■ Richardson Retired Teachers Association  
Supporter of Local Schools, Education Foundations, and Chambers of Commerce

Equal Housing Opportunity | Federally insured by NCUA | Loans subject to credit approval



# ABOUT CUTX

20  
22

Founded: **1931**

Members: **158,118** (2021: 147,379)

Employees: **530**

Total Assets: **\$2.41** Billion

Branch Locations: **19**

## CONNECT WITH US

### PHONE

972-263-9497 or 1-800-314-3828

### ONLINE

cutx.org

### CORPORATE OFFICE

900 W. Bethany Drive Suite 500 Allen, Texas 75013

### SOCIAL MEDIA

Connect with @CUTEXAS on Facebook, Instagram and Twitter

### BRANCH LOCATIONS

- Allen** ■ 900 W. Bethany Drive, Suite 100 ■ Allen 75013
- Castle Hills** ■ 3201 N. Josey Lane, Suite 214 ■ Lewisville 75056
- Dallas (High Five)** ■ 8131 LBJ Freeway, Suite 107 ■ Dallas 75251
- Dallas (Hampton)** ■ 4180 South Hampton Road ■ Dallas 75224
- Dallas (Ross Avenue)** ■ 3305 Ross Avenue ■ Dallas 75204
- DeSoto** ■ 2828 Prince George Avenue ■ DeSoto 75115
- Frisco** ■ 4770 Eldorado Pkwy, Suite 300 ■ Frisco 75034
- Gilmer** ■ 755 Hwy 271 ■ Gilmer 75644
- Gilmer (Town Square)** ■ 107 Marshall Street ■ Gilmer 75644
- Lewisville** ■ 2525 MacArthur Blvd. ■ Lewisville 75067
- Little Elm SMART Branch** ■ 1900 Walker Lane ■ Little Elm 75068
- Mesquite** ■ 1020 Gross Road ■ Mesquite 75149
- Plano** ■ 7801 Coit Road ■ Plano 75024
- Richardson** ■ 601 North Plano Road ■ Richardson 75081
- South Rockwall** ■ 2914 Ridge Road ■ Rockwall 75032
- Wylie** ■ 2580 W FM 544 ■ Wylie 75098
- McKinney** ■ 2651 Ridge Road, Suite 101 ■ McKinney 75070

*New Locations in McKinney, Richardson, and Irving Coming Soon!*





## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

As of December 31, 2022 and 2021

| <b>ASSETS</b>  | <b>2022</b>     | <b>2021</b>     |
|--|-----------------|-----------------|
| Cash and cash equivalents  | \$44,097,140    | \$154,625,124   |
| Interest bearing deposits  | 50,000,000      | —               |
| Available-for-sale investments (Note 2)  | 20,975,295      | 29,632,177      |
| Federal Home Loan Bank (FHLB) stock  | 16,000,700      | 1,239,300       |
| Loans held for sale  | 1,941,501       | 4,750,135       |
| Loans and lease receivables (leases),<br>net of allowance for loan and lease losses (Note 3) | 2,080,825,023   | 1,430,038,813   |
| Accrued interest receivable  | 9,043,395       | 4,876,568       |
| Property and equipment (Note 4)  | 62,777,364      | 49,761,320      |
| Right-of-use assets, operating leases (Note 9)   | 30,549,666      | —               |
| Credit Union owned life insurance (COLI)   | 49,816,743      | 45,978,782      |
| Prepaid and other assets   | 32,194,467      | 35,529,408      |
| National Credit Union Share Insurance Fund (NCUSIF) deposit                                  | 15,021,997      | 14,071,319      |
| Total assets   | \$2,413,243,291 | \$1,770,502,946 |
| <br><b>LIABILITIES AND MEMBERS' EQUITY</b>   |                 |                 |
| <b>LIABILITIES:</b>  |                 |                 |
| Members' shares and savings accounts (Note 5)  | \$1,795,809,158 | \$1,546,202,839 |
| Borrowed funds (Note 7)  | 315,000,000     | —               |
| Uninsured secondary capital (USC) (Note 8)   | 24,474,627      | 10,000,000      |
| Lease liabilities, operating (Note 9)  | 31,173,463      | —               |
| Accrued expenses and other liabilities   | 67,355,257      | 49,709,796      |
| Total liabilities  | 2,233,812,505   | 1,605,912,635   |
| Commitments and contingent liabilities   |                 |                 |
| <b>MEMBERS' EQUITY:</b>  |                 |                 |
| Regular reserve  | 30,064,668      | 30,064,668      |
| Undivided earnings   | 153,215,579     | 134,920,924     |
| Accumulated other comprehensive income/(loss)  | (3,849,461)     | (395,281)       |
| Total members' equity  | 179,430,786     | 164,590,311     |
| Total liabilities and members' equity  | \$2,413,243,291 | \$1,770,502,946 |



## CONSOLIDATED STATEMENTS OF INCOME

For the Years Ended December 31, 2022 and 2021

|  | 2022                | 2021                |
|--|---------------------|---------------------|
| <b>INTEREST INCOME:</b>  |                     |                     |
| Loans and leases   | \$83,717,630        | \$61,220,496        |
| Cash equivalents and investments                                 | 3,386,903           | 535,745             |
| Total interest income  | <u>87,104,533</u>   | <u>61,756,241</u>   |
| <b>INTEREST EXPENSE:</b>   |                     |                     |
| Members' shares and savings accounts                             | 7,245,313           | 5,093,825           |
| Borrowed funds   | 6,980,390           | 3,542               |
| Total interest expense   | <u>14,225,703</u>   | <u>5,097,367</u>    |
| Net interest income  | 72,878,830          | 56,658,874          |
| PROVISION FOR LOAN AND LEASE LOSSES (Note 3)                     | <u>2,799,763</u>    | <u>2,033,881</u>    |
| Net interest income after provision<br>for loan and lease losses | <u>70,079,067</u>   | <u>54,624,993</u>   |
| <b>NON-INTEREST INCOME:</b>                                      |                     |                     |
| Insurance products   | 19,853,913          | 15,356,205          |
| Fees and service charges   | 17,542,244          | 14,333,564          |
| Interchange income   | 9,199,990           | 8,515,143           |
| Miscellaneous operating income                                   | 6,703,712           | 9,992,172           |
| NCUA membership and paid in capital distribution                 | 2,019,461           | —                   |
| Gain on sale of mortgage loans                                   | 1,745,411           | 6,043,109           |
| Total non-interest income  | <u>57,064,731</u>   | <u>54,240,193</u>   |
| <b>NON-INTEREST EXPENSES:</b>                                    |                     |                     |
| Compensation and benefits  | 51,455,766          | 42,328,035          |
| Office operations  | 19,366,518          | 17,309,156          |
| Professional and outside services                                | 11,537,679          | 9,838,252           |
| Office occupancy   | 10,564,172          | 9,262,376           |
| Miscellaneous operating expenses                                 | 4,811,311           | 4,019,873           |
| Education and promotion  | 6,540,655           | 3,386,666           |
| Loan servicing expense   | 3,875,162           | 2,861,796           |
| Total non-interest expenses                                      | <u>108,151,263</u>  | <u>89,006,154</u>   |
| Income before federal income tax                                 | 18,992,535          | 19,859,032          |
| Federal income tax (benefit)/expense                             | <u>697,880</u>      | <u>(5,165,634)</u>  |
| Net income   | <u>\$18,294,655</u> | <u>\$25,024,666</u> |

# BOARD OF DIRECTORS

**Adrian Williams** ■ term expires in 2023

**Márelou Cisneros** ■ term expires in 2023

**RC Diaz** ■ term expires in 2023

**Troy Mathieu** ■ term expires in 2023

**Jerry Christian** ■ term expires in 2024

**Chris White** ■ term expires in 2024

**Anthony Barber** ■ term expires in 2024

**Randall Chaddick** ■ term expires in 2025

**Janie Worst** ■ term expires in 2025

**Brian Harvey** ■ term expires in 2025

**Lisa Wellborn** ■ term expires in 2025

Board meeting fees paid in 2022 were \$420,450. Estimated board meeting fees in 2023 are \$464,830.

## SENIOR MANAGEMENT CHANGES

**Angela Faust** ■ SVP/Chief Operations Officer

**Eddie Army** ■ Chief Marketing & Engagement Officer

**Mike Vining** ■ Chief Information Officer

**Adrian Melendez** ■ Chief Technology Officer

**James Post** ■ Chief Facilities Officer

**Revanth Bairi** ■ Head of Data, Digital & Analytics

**Craig Chambers** ■ VP, Engagement

**Neill Davidson** ■ VP, Creative Marketing

**Chris Heck** ■ VP, Commercial Services

**Joseph Lilly** ■ VP, Commercial Credit Administration

**Tammy Alana** ■ VP, Cards & Payments





**Experience MORE...**

900 W BETHANY DRIVE, SUITE 500, ALLEN, TEXAS 75013

972-263-9497 | 1-800-314-3828 | [cutx.org](http://cutx.org)

*Credit Union of Texas, Experience More, and our logo are Reg. U.S. Pat. & TM Off*